



2018

JANUARY - MARCH



YOUNGSTOWN
NEIGHBORHOOD
DEVELOPMENT CORPORATION



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CORE FUNDERS:

The Raymond John Wean Foundation
City of Youngstown

PROGRAM INVESTORS:

Aimee and Lulu Seidel Foundation
AmeriCorps National Civilian Community Corps
AmeriCorps VISTA Project Site
AmeriCorps VISTA Support Grant
Bank of America Charitable Foundation
Boardman Rotary
Burton D. Morgan Foundation
CDFI Technical Assistance
Centers for Disease Control, Youth Violence Prevention
Chemical Bank
Citizens Bank
City of Youngstown City Council Discretionary Funds
City of Youngstown, Community Development Block Grant
City of Youngstown, Grass Cutting and Neighborhood Clean Up
City of Youngstown, HOME Investment Partnership
City of Youngstown Planning
Clif Bar Family Foundation
CNCS, AmeriCorps VISTA Support Grant
Community Foundation of the Mahoning Valley
Cortland Bank
Denise DeBartolo-York
Farmers National Bank
Fibus Family Foundation
Finance Fund
First Place Community Fund
Florence Simon Beecher Foundation
Frank and Pearl Gelbman Foundation
Freddie Mac

Home Depot Foundation
Home Savings Charitable Foundation
HUD Comprehensive Housing Counseling Grant
Huntington National Bank
Invest Health
J. Ford Crandall Foundation
James and Coralie Centofanti Charitable Foundation
John and Denise York Foundation
John D. Finnegan Foundation
John F. and Loretta Hynes Foundation
Kennedy Family Fund
Lowe's Charitable and Educational Foundation
Mahoning County Land Reutilization Corporation
Mahoning County Lead Hazard and Healthy Homes
Mercy Health Foundation
OCDCA Microenterprise Grant
Ohio Department of Transportation
Ohio Housing Finance Agency
PNC Foundation
Robert H. Reakirt Foundation
Safe Routes to School National Partnership
Schwebel Family Foundation
Senator Maurice and Florence Lipscher Charitable Fund
ServeOhio
ShellPoint Partners, LLC
The Youngstown Foundation
Thomases Family Endowment of the Youngstown Area Jewish Federation
United Way of Youngstown and the Mahoning Valley
US Department of Agriculture Food Insecurity Nutrition Incentive Grant
US Department of Health and Human Services CED
US Department of Justice Innovations in Community-Based Crime Reduction
Walter and Caroline Watson Foundation
Ward Beecher Foundation
Wells Fargo Housing Foundation
Western Reserve Health Foundation
William Swanston Charitable Fund

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Mr. Dominic Marchionda
Dr. Joseph Mosca, Ph.D.
Ms. Gemma Sole

AMERICORPS VISTA:

Drew Canfield, VISTA Leader
Alaina Wells

AMERICORPS REVITALIZE:

Steven Bunetta
Damaris Grant
Kristopher Green
Sean McRae

FULL-TIME TEAM MEMBERS:

Ian Beniston, AICP, HDFP, Executive Director
Tiffany Sokol, HDFP, Housing Director
Jack Daugherty, AICP, HDFP, Neighborhood Stabilization Director
Tom Hetrick, Neighborhood Planner
Liz Ifill, Office Manager
Tammi Neuscheler, Housing Client Manager
Anika Jacobs-Green, Neighborhood Organizer
Katie Zetts, Housing Project Manager
Heather Bielik, Safe Routes to School Coordinator
David Tamulonis, Marketing Coordinator
Michael Luehrs, Construction Project Assistant
Tom Morrison, Construction Team Member
Mike Ondo, Construction Team Member
Nat Stipcianos, Construction Team Member
Patrick Willis, Construction Team Member
Tony Wylie, Construction Team Member
Dontae Madison, Grass Cutting and Clean Up Team Member

PART-TIME TEAM MEMBERS:

Linda Stouffer, Housekeeping Team Member
Elena Rapone, Grass Cutting and Clean Up Team Member

148

**VOLUNTEERS ENGAGED IN
NEIGHBORHOOD IMPROVEMENT
EFFORTS**



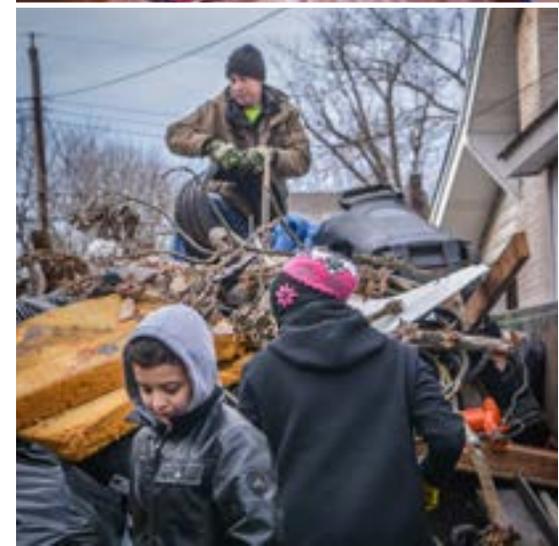
4

**COMMUNITY WORK DAYS
AND VOLUNTEER CLEANUP EVENTS**



540

**CUBIC YARDS OF DEBRIS
REMOVED**



84

**TIRES
REMOVED**



59
**NEW CLIENTS ENROLLED IN
HUD-APPROVED
HOUSING COUNSELING**



25
**VACANT HOUSES
BOARDED**

8
**VACANT HOMES
REHABILITATED**



110
**STUDENTS PARTICIPATED
IN SAFE ROUTES TO SCHOOL EVENTS**

- Grant to Fight Youngstown Crime Could Overload Police Force - WKBN
- Local Groups Continue Quest to Curb Predatory Land Contracts - The Vindicator
- Flash Briefing Monday - The Vindicator
- Right Sizing Methods for Declining Cities in the US - Journal of Architecture and Building Science
- Youngstown Residents Invited to Green Infrastructure Workshops - The Business Journal
- Youngstown Group on Bus Now to S.C. to Protest Predatory Housing - The Vindicator
- S.C. Realty Company Refuses to Sign ACTION, YNDC Community Pact - The Vindicator
- Vindy Live Reports Saturday from Protest Caravan over City Housing - The Vindicator
- Locals Travel to S.C. to Protest Predatory Land Contracts - The Vindicator
- YNDC Delivers Complaints to Company in S.C. - WYTV
- YNDC Delivers Complaints to Company in S.C. - WKBN
- Youngstown Group Protests Unfair Housing Practices - WFMJ
- Youngstown Residents Feel Scammed by Property Management Company - WYTV
- Louie B. Free Interview with Jack Daugherty, Stephanie & Noel Winger & Rosetta Carter - Vindy Talk Radio
- 27 Investigates: City Hopes to Make 'Zombie Homes' a Dying Problem - WKBN
- Worth A Look - The Vindicator
- Lease-To-Own Contracts Land Many in Anguish - The Vindicator
- In the Trenches, 'Happily' Digging Out - The Business Journal
- The Keyword for Revitalization: Collaboration - The Business Journal
- Port Authority Buys Property to Assist YNDC - Tribune Chronicle
- Port Authority Helping YNDC Acquire Building on Glenwood Avenue - The Vindicator
- 3 Minutes with Ian Beniston and Tom Hetrick, YNDC - The Business Journal
- Collaboration Drives Revitalization - The Business Journal
- Worth A Look - The Vindicator
- Business Digest - The Vindicator
- Wean Foundation Awards \$105,736 to Warren, Youngstown Groups - The Vindicator
- 25 Under 35 Celebrate Giving Back - The Business Journal
- Beniston, Brine, Stryffeler Named 25 Under 35 MVPs - The Business Journal
- Youngstown Marathon Opens Voting for Third Charitable Beneficiary - The Business Journal
- Japanese Official Visits Youngstown - The Vindicator
- Flash Briefing Wednesday - The Vindicator
- Japanese Official Visits Youngstown to Talk Revitalization - The Business Journal
- Worth a Look - The Vindicator
- Some Local Stores Now Offering Affordable Organic Food Program - WKBN
- Nonprofits should use Caution on Social Media - The Tribune Chronicle
- Where Are They Now? 25 Under 35 Honorees Still Give Back - The Business Journal
- Make Your Own Valentine's Cards - Tribune Chronicle
- EBT, SNAP Customers can Now Get Extra Groceries for Free - WKBN
- Cornersburg Sparkle SNAP Double Up Program - The Business Journal
- EBT, SNAP Customers can Now Get Extra Groceries for Free - WYTV
- Working Together to Honor the Legacy of Dr. Martin Luther King Jr. - The Vindicator
- YNDC Leads a Volunteer Event for Martin Luther King Jr. Day - WYTV
- MLK Day of Service Brings out Volunteers on South Side - The Vindicator
- Breaking Down Walls and Boarding Up Homes: Still So Much Left to Do - WYTV
- Cleaning Up in Honor of Dr. King - The Business Journal
- YNDC Invites Volunteers to Help with Neighborhood Clean Up - WFMJ
- YNDC Leads Day of Service for MLK Day - WKBN
- YNDC Leads a Volunteer Event for Martin Luther King Jr. Day - WKBN
- Young Volunteers Help Clean up Youngstown Neighborhood - WFMJ
- YNDC's MLK Day of Service - WFMJ
- Resurgent Racism Makes MLK Day More Poignant - The Vindicator
- YNDC to Host Work Day - The Vindicator
- YNDC Awarded \$1K for MLK Day Clean-up - The Business Journal
- YNDC Becomes Member of ACTION - The Vindicator
- SNAP Program to Provide more Produce to Valley Families in Need - WFMJ
- Worth a Look - The Vindicator
- Youngstown to Make about \$220,000 in Sidewalk Improvements Around and Near Harding Elementary School
- City Plans to Replace Sidewalks around Youngstown Elementary School - WKBN
- Foundations Award Nearly \$350K in Grants - Tribune Chronicle
- Mahoning County Saw 9.9 Percent Growth in Foreclosures in 2016 - The Vindicator
- Chamber Touts 2017 Accomplishments at Meeting, 25th Anniversary - The Vindicator
- Youngstown-Warren Chamber Celebrates 25 Years - The Vindicator
- Dignan Urges Support for TJX as Chamber Marks 25 Years - The Business Journal
- Regional Chamber's Annual Meeting - The Business Journal
- Thrive Mahoning Valley Aids Those Displaced by Hurricanes - The Business Journal
- Felon Friendly job fair to be held in Youngstown on Tuesday - WFMJ
- Thrive Mahoning Valley welcomes first client from Puerto Rico - WYTV
- Grocery Store to Become Health Clinic - The Business Journal
- Cincinnati Provides Blueprint for Addressing Land Contracts - The Vindicator
- YNDC Sends Postcards to Vision Property Management Leadership - The Vindicator
- Former Youngstown Grocery Store to Become a Medical Facility - The Vindicator
- One Health Ohio Outlines \$4M Clinic Project - The Business Journal



YNDC QUARTER 1, 2018 GRANT AWARDS

- ◆ The Youngstown Foundation: \$25,000
- ◆ Freddie Mac: \$20,000
- ◆ Safe Routes to School National Partnership: \$12,500
- ◆ J. Ford Crandall Memorial Foundation: \$10,000
- ◆ John and Denise York Foundation: \$10,000
- ◆ Farmers National Bank: \$5,000
- ◆ Fibus Family Foundation: \$5,000
- ◆ Shellpoint Partners, LLC: \$5,000
- ◆ Thomases Family Endowment of the Youngstown Area Jewish Federation: \$5,000
- ◆ OCDCA: One AmeriCorps VISTA
- ◆ AmeriCorps NCCC Round 1 Team

Thank you to all our funders for their generous contributions to the revitalization of Youngstown's neighborhoods!

YNDC's Jack Daugherty and Ian Beniston Named 25 Under 35 Honorees

On Thursday, February 8, YNDC Executive Director Ian Beniston and Neighborhood Stabilization Director Jack Daugherty were honored at the Mahoning Valley Young Professionals 13th Annual 25 Under 35 Awards. The awards ceremony recognized local young professionals that have made a difference in their community. The honor is Ian's second and Jack's first time being recognized at the annual event. In addition to being an honoree, Ian received the MVP Award along with Dr. Patrick Brine and Dr. Courtney Stryffeler of Mercy Health, which is given to the top three nominees. YNDC partners in revitalization Jim Freeze of Goodwill, Lauren Johnson of The Youngstown/Warren Regional Chamber, and Mark Oles of Cardinal Mooney High School were also honored. Thanks to MVYP for promoting community service in Youngstown and continuing to support the efforts of YNDC and our partners.

YNDC and TNP Executive Directors Honored by Regional Chamber with Spirit of the Valley Award

On Thursday, March 15, YNDC Executive Director Ian Beniston on behalf of YNDC and Matt Martin, Executive Director of the Trumbull Neighborhood Partnership, were honored as recipients of the William G. Lyden, Jr. Spirit of the Valley Award. Both Beniston and Martin thanked and credited their staff for the success of the organizations. The Youngstown-Warren Regional Chamber of Commerce held their annual meeting at Mr. Anthony's in Boardman to celebrate recent successes and look ahead to the year's possibilities. Other award recipients included Gary Soukenik of Seven Seventeen Credit Union with the Donald Cagigas Spirit of the Chamber Award and Ohio EPA Director Craig Butler with the Chairman's Political Achievement Award. Congratulations to both Ian and Matt on this honor!

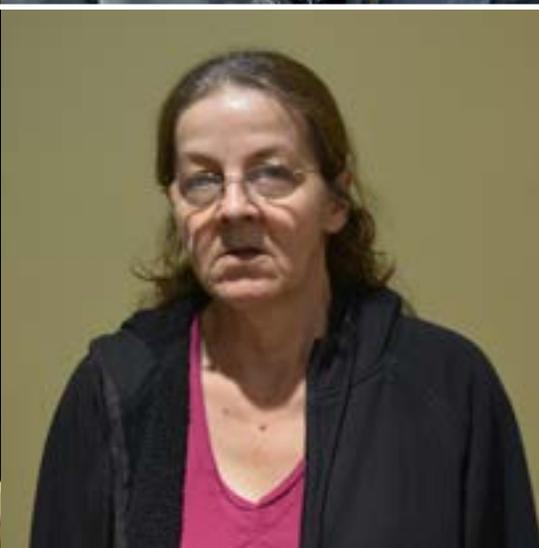




Michael Luehrs was hired in the first quarter of 2018 and is the Construction Project Assistant at Youngstown Neighborhood Development Corporation. Under the direction of the Housing Director and Housing Project Manager, Michael provides operational and logistical support to YNDC construction teams. These supportive functions include: tool and material inventory and maintenance; tool and material order preparation, pick up, and delivery, and other logistical support.



Elena Rapone was hired in the first quarter of 2018 and is a Grass Cutting and Clean Up Team Member at YNDC. Under the supervision of the Neighborhood Stabilization Director, Elena will work with a team of staff and AmeriCorps members in the implementation of property management and neighborhood improvement projects including cutting grass, cleaning up vacant structures and lots, boarding of vacant housing, vacant lot management, basic construction, sidewalk repair and replacement and other field and maintenance projects to improve the quality of life in Youngstown's neighborhoods.



Linda Stouffer was hired in the first quarter of 2018 and is the Housekeeping Team Member for YNDC. Under the supervision of the Housing Director, Linda cleans all YNDC office facilities and short term rental units.

Racial Equity Training Held at Raymond John Wean Foundation

On Tuesday, February 13, seven YNDC team members, two YNDC board members, and several community stakeholders attended Measuring Racial Equity: A Groundwater Approach at the Raymond John Wean Foundation presented by Racial Equity, LLC. The training focused on historical and current roadblocks to racial equity and the underlying causes of widespread statistical racial disparity in healthcare, education, criminal justice, and other systems. Many thanks to The Raymond John Wean Foundation for the opportunity to attend!



Three AmeriCorps REVITALIZE Team Members Begin Service this Quarter

YNDC welcomes 3 new members to the team this season, including **Sean McRae**, **Steven Bunetta**, and **Kris Green**. Steven and Kris are former AmeriCorps members who have returned to complete a second term of service. Sean is a resident of Youngstown's south side, Steven is originally from the south side, and Kris lives on the north side. Welcome





Volunteers Participate in 2018 MLK Day of Service

On Monday, January 15, fifty-three volunteers participated in the 2018 Martin Luther King, Jr. Day of Service Workday in the Cottage Grove Neighborhood. Volunteers from Alpha Phi Delta, Evangel Baptist Church, Ohio Math Corps, Ohio Reading Corps, Taft Promise Neighborhood, YSU Baseball, YSU Hockey, YSU Honors College, YSU IFC, YSUscape, YSU Student Activities, and Zeta Phi Beta Sorority removed 60 cubic yards of debris and 54 illegally dumped tires. Additionally, 18 unsecured vacant properties were boarded and cleaned up. Food, water, and supplies were provided by ServeOhio, the Mocha House and Marco's Pizza. We would like to thank all of the volunteers for their hard work!

Volunteers Help Rehabilitate 2906 Glenwood Avenue at January and February Idora Neighborhood Workdays

On Saturday, January 20, thirty-four volunteers helped rehabilitate the interior of 2906 Glenwood Avenue at the Idora Neighborhood Workday. Volunteers from Believers Church, Freedom Church, Mahoning County Juvenile Court, Tabernacle Evangelical Presbyterian Church/Hope for Renewal, YSU, YSU Baseball, YSU Honors College, and YSUscape helped prime walls, remove screws, replace stair tread covers, patch walls, and install drywall. On Saturday, February 17, twenty-nine volunteers helped rehabilitate the interior of 2906 Glenwood. Participants from The Colony, Neighborhood Connections, Tabernacle Evangelical Presbyterian Church/Hope for Renewal, Thrive Mahoning Valley, Us to U.S., Youngstown CityScape, YSUscape, and the YSU Honors College helped to scrape and paint walls, patch drywall. This historic 4-unit Glenwood Corridor building is being rehabilitated by YNDC partner organization Hope for Renewal. Special thanks to Hope for Renewal for providing refreshments.

Volunteers Clean Up Vacant Homes at March Idora Neighborhood Workday

On Saturday, March 17, volunteers helped to clean up vacant homes on Winona Drive and Volney Road at the Idora Neighborhood Volunteer Workday. Thirty volunteers from AmeriCorps NCCC, AmeriCorps College Guides, Hope for Renewal/Tabernacle Evangelical Presbyterian Church, and Hope Springs Academy helped to remove 60 cubic yards of debris, 25 cubic yards of brush, and 30 illegally dumped tires. Volunteers also scraped 47 linear feet of sidewalk. Thanks to everyone who participated and helped to fight blight in the Idora Neighborhood!





Community Members Protest Predatory Practices of Vision Property Management

On Saturday, March 3, A.C.T.I.O.N. and a group of concerned citizens traveled to Columbia, South Carolina to deliver a list of complaints and demands to Vision Property Management, a purveyor of predatory land contracts. Several participants on the trip have been victims of the predatory lending practices of Vision and have been evicted from Vision houses after making repairs to the homes and paying rent for several months. A group of negotiators met with Vision officials upon arriving in South Carolina and presented them with a community agreement while the remainder of the group chanted and sang outside in support. Vision officials refused to sign the agreement as is and prompted a walk out from A.C.T.I.O.N. representatives. After a refusal from Vision officials, A.C.T.I.O.N. and community members protested outside Vision's offices and passed out flyers in the neighborhoods of Vision CEO Alex Szkaradek and Chief Business Development Officer Jonathon Buerkert. The trip ended with a march from a nearby park to Jonathon Buerkert's neighborhood to protest and chant. The trip served as an example of activism that will continue to fight predatory land contract lending in Northeast Ohio and the City of Youngstown.









Homeowner Spotlight - January 2018

Casey and Brandon moved into their new home at 3726 Glenwood Avenue in January. We sat down with them and asked them a few questions about what drew them to the neighborhood. Casey was familiar with the area, having grown up in Poland, and was looking for something near the park. “We love the kitchen,” said Casey, “and the general character of the house. It provides a lot of opportunity for entertaining.” They also love living so close to Mill Creek Park. “It’s great having this in your backyard,” said Casey, referring to the view of Lake Newport. Congratulations Casey and Brandon on your new home!



YNDC Offers Free Small Business and Housing Counseling

YNDC’s free small business and housing counseling programs are available to Mahoning Valley entrepreneurs and prospective homebuyers. The Small Business Development program, funded by the Burton D. Morgan Foundation and Ohio Community Development Corporation Association, is designed to help entrepreneurs in the Mahoning Valley reach their business goals with financial counseling. Both established and aspiring business owners can access free financial counseling to assist with resolving credit issues, reaching financial goals, and preparing to seek business financing. YNDC is also a HUD-Approved Housing Counseling Agency dedicated to helping clients achieve sustainable homeownership by assisting clients with identifying and resolving barriers to homeownership in one-on-one counseling sessions.



Open House Held for Neighbors of 3465 Shelby Road

On Tuesday, February 27, YNDC held an open house for neighbors of the recent rehabilitation project at 3465 Shelby Road in Cornersburg. Sixteen neighbors and community stakeholders attended to walk through and view the updated 3 bedroom, 2 bathroom home. 3465 Shelby Road is pending sale.

Two Revitalized Homes Sell So Far in 2018

YNDC closed on the sales of two revitalized homes in 2018 so far. 230 Upland Avenue on the North Side closed on January 16 for \$66,000. 259 Wychwood in the Pleasant Grove Neighborhood also closed on January 16 for \$70,000. Congratulations to the new homeowners, and thank you for your investment in Youngstown's neighborhoods!

YNDC Holds Open House for Neighbors of 454 Madera Avenue

On Wednesday, March 14, twenty-six neighbors and community stakeholders toured 454 Madera Avenue to see renovations YNDC made to the Crandall Park Neighborhood home. The Open House gave community members a chance to preview the 4 bedroom, 1.5 bathroom North Side home before it was listed for sale for \$100,000. The sale of 454 Madera Avenue is pending.





COMPLETED

864 Lanterman - RENTED
910 Lanterman - RENTED
2691 McFarland - RENTED
230 Upland - SOLD
259 Wychwood - SOLD
87 Eliot - PENDING
138 South Glenellen - PENDING
454 Madera - PENDING
1823 Fifth - PENDING
3465 Shelby - PENDING



IN PROGRESS

650 Clearmount
856 West Indianola
932 Lanterman
1735 Pointview
4144 Helena

ACQUISITION

138 South Glenellen
2046 Medford
4144 Helena





BEFORE



BEFORE



AFTER



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LIMITED REPAIR

LIMITED REPAIR PROJECTS COMPLETED:

165 W. Warren
1716 Oak
3016 Nelson

FULL REHABILITATION PROJECTS COMPLETED:

579 Cohasset
3420 Neilson

YNDC's limited-repair program for the 2017-2018 grant period is underway. Thirty-one projects will be completed throughout the City of Youngstown this year. YNDC has completed 15 limited-repair projects to date, 3 of which were completed this quarter, with 6 additional projects in progress. The program is funded with CDBG funds from the City of Youngstown.

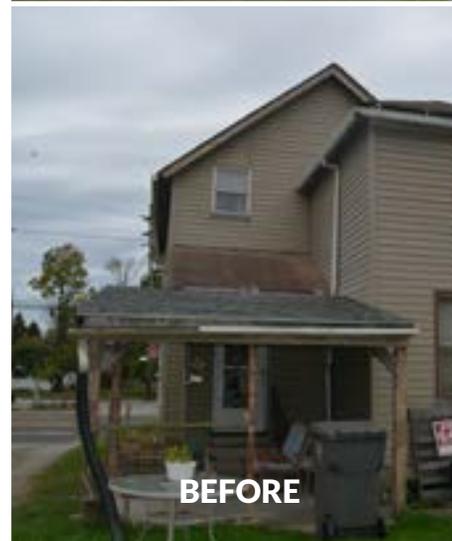
Additionally, YNDC will complete 10 owner-occupied full rehab projects throughout the city. YNDC has completed 2 owner-occupied rehabilitation projects this quarter, with 4 additional projects in progress. The program is funded with HOME funds from the City of Youngstown.



BEFORE



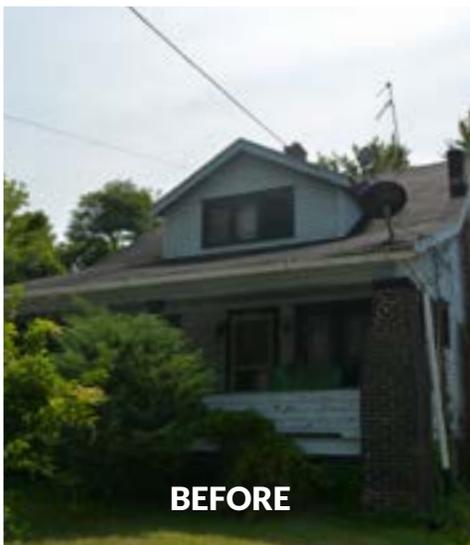
AFTER



BEFORE



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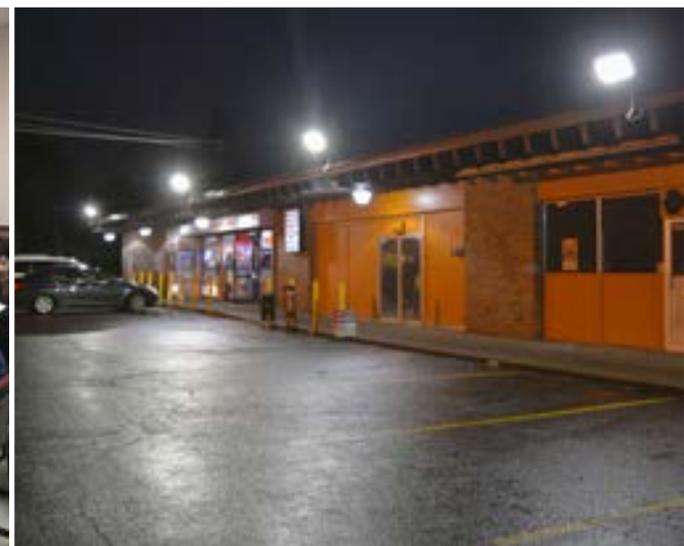
BEFORE



AFTER

US Department of Justice Community Based Crime Reduction Grant

The US Department of Justice Community Based Crime Reduction (formerly Byrne) project work has begun. YNDC canvassers knocked on each door in the target area on the South Side of Youngstown to share community resources and gather input from residents. Canvassers spoke with more than 250 individuals and distributed “hotspot cards” which provide residents the opportunity to anonymously report safety and quality of life concerns to the project team. The YSU research team completed a property conditions survey of the targeted hotspot areas, identifying 198 abandoned structures, 107 occupied structures with serious code violations, 13 dumping sites, and 21 unmaintained vacant lots. Since the implementation project began in late 2017, more than 30 vacant structures have been demolished and another 150 demolitions are planned throughout the 2-year implementation period. Team members have shared information with the community regarding the project at various forums, including City Council meetings, Taft Promise Neighborhood meetings, and 6th Ward Councilwoman Anita Davis’ Coffee and Conversations on Saturday mornings. Several cleanups and block parties are planned for the target area in the spring.



AmeriCorps REVITALIZE Team Update

This winter, YNDC's AmeriCorps REVITALIZE Team has been working to clean out and complete basement rehabilitation work to 11 vacant structures that YNDC will be rehabilitating in neighborhoods across the city. AmeriCorps members cleared leftover furniture and contents from previous occupants, pulled up carpets and carpet staples, demolished old partition walls, cleared overgrowth from yards, pulled up laminate floors, and completed many other tasks to prepare each site for rehabilitation. Members also learned new skills by rehabilitating basements, including installing foam and fiberglass insulation, painting masonry walls and concrete floors, and installing HVAC tape over ductwork.

AmeriCorps VISTAs Drew Canfield and Laina Wells Gear YNDC Up for Recruitment!

WE NEED YOU! AmeriCorps VISTAs Drew Canfield and Laina Wells have been developing new systems and processes for YNDC to recruit volunteers for workdays, to recruit members for AmeriCorps positions, and to recruit new staff. We are currently recruiting to fill 6 positions and are looking for passionate, driven people who are eager to help us REVITALIZE our neighborhoods! Drew and Laina have been connecting with all local trade schools and colleges, including Youngstown State University, ETI Technical College, New Castle School of Trades, Eastern Gateway Community College, Choffin Career and Technical Center, and others, in order to spread the word through new channels. They have also been reaching out to student organizations, community volunteers, through our neighborhood networks, local businesses, local churches, and linked us with community job fairs.





AmeriCorps NCCC Cedar 4 Arrives in Youngstown to Complete Neighborhood Improvement Projects

On Tuesday, March 13, AmeriCorps National Civilian Community Corps (NCCC) team Cedar 4 arrived in Youngstown to complete neighborhood improvement projects with YNDC. The team is composed of Team Leader Jhanelle Mullings, Maya Giddings, Khalil Hood, Jacie Herring, Andrea Ortiz, Matt Scrivano, Tyler Stamm, and Angelica Torneten. The team will be boarding up vacant homes across the city, completing corridor improvement projects and cleaning out vacant homes in preparation for property revitalization.



Youth Vacant Lot Greening Grant Available

YNDC is pleased to present a third round of funding for an opportunity meant to help groups involve youth in vacant lot greening projects across the city. This program was funded through the Centers for Disease Control and is being led by the University of Michigan as part of a 5 year, 3 city study of vacant land reuse (now in its third year). A wide variety of groups may apply, but youth involvement (ages 10 - 24) must be at the core of proposed projects for this opportunity. Researchers will be monitoring project implementation and maintenance. Funds awarded can be used to compensate youth involved in the project.



Cornersburg Sparkle Launches Produce Perks SNAP Double-Up Program

On January 16, YNDC and Mercy Health Foundation Mahoning Valley were joined by Mayor Jamael Tito Brown, 5th Ward Councilwoman Lauren McNally, and Yvonne Smith of Pathways HUB to launch the Produce Perks SNAP Double-Up program at the Cornersburg Sparkle Market on South Meridian Road in Youngstown. The Produce Perks SNAP Double-Up program allows SNAP/EBT recipients to receive up to \$10 in matching funds each day to be spent on fresh fruits and vegetables. The program is part of the Food Insecurity Nutrition Incentive grant awarded by the USDA to YNDC and Mercy Health in order to increase the health of residents in Mahoning and Trumbull counties. The Double-Up program is currently available at Sparkle Market in Cornersburg and at Cultivate: A Co-Op Café on the North Side. Since January 2018, Sparkle customers have redeemed 4,015 vouchers in the amount of \$19,516 spent on produce. The goal of the program is to make fresh produce more accessible to residents of the Mahoning Valley who receive SNAP/EBT benefits. The program will also be available throughout the summer at farmer's markets in Warren, Howland, and Youngstown.



CONSOLIDATED STATEMENT OF FINANCIAL POSITION

January 1 - March 31, 2018

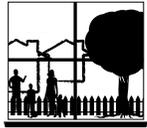
| ASSETS | | |
|---------------------------------------|-----------------------------|-----------------------------|
| | UNAUDITED MARCH 31, 2018 | UNAUDITED MARCH 31, 2017 |
| CASH & CASH EQUIVALENTS | \$999,680.47 | \$943,375.10 |
| ACCOUNTS RECEIVABLE | \$1,683.00 | \$16,200.00 |
| OTHER CURRENT ASSETS | \$320,937.09 | \$259,842.11 |
| FIXED ASSETS | \$1,570,637.16 | \$1,400,819.81 |
| OTHER ASSETS | \$1,344,988.13 | \$337,337.50 |
| TOTAL ASSETS | \$4,237,925.85 | \$3,957,574.52 |
| LIABILITIES & EQUITY | | |
| TOTAL LIABILITIES | \$1,374,128.21 | \$1,353,520.88 |
| TOTAL EQUITY | \$2,863,797.64 | \$2,604,053.64 |
| TOTAL LIABILITIES & EQUITY | \$4,237,925.85 | \$3,957,574.52 |

*3/31/18 Unearned Grants Receivable - \$3,821,362.87

CONSOLIDATED STATEMENT OF FINANCIAL INCOME & EXPENSES

January 1 - March 31, 2018

| INCOME | | |
|-------------------------------|-----------------------------|-----------------------------|
| | UNAUDITED MARCH 31, 2018 | UNAUDITED MARCH 31, 2017 |
| FOUNDATION AND BANKS | \$165,945.00 | \$40,840.00 |
| DIRECT PUBLIC SUPPORT | \$549.55 | \$1,419.64 |
| GOVERNMENT GRANTS & CONTRACTS | \$809,984.22 | \$607,593.42 |
| INVESTMENTS | \$523.78 | \$414.95 |
| OTHER INCOME | \$5,430.63 | \$(4,892.19) |
| PROGRAM INCOME | \$158,237.81 | \$337,427.59 |
| TOTAL REVENUE | \$1,140,670.99 | \$982,803.41 |
| EXPENSES | | |
| PAYROLL | \$36,081.84 | \$34,634.59 |
| PAYROLL EXPENSES | \$3,053.73 | \$1,108.92 |
| FACILITIES & EQUIPMENT | \$5,385.12 | \$15,291.48 |
| OPERATIONS | \$12,922.60 | \$14,028.67 |
| INSURANCE & BENEFITS | \$12,171.31 | \$554.00 |
| MEETINGS | \$321.84 | \$552.10 |
| CONTRACT SERVICES | \$17,395.00 | \$16,960.00 |
| CONFERENCES & SEMINARS | \$1,689.33 | \$574.82 |
| PROGRAM EXPENSE | \$396,064.23 | \$545,732.81 |
| TOTAL EXPENSES | \$485,085.00 | \$629,437.39 |
| NET INCOME | \$655,585.99 | \$353,366.02 |



**YOUNGSTOWN
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DEVELOPMENT CORPORATION

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